



July, 2022

Defense Production Act



On June 6th President Joe Biden invoked the Defense Production Act to rapidly expand American manufacturing of clean energy technology including heat pumps. We don't yet know the affect it will have on our industry but this is a significant step toward decarbonization.

"... To reduce the amount of energy needed in our buildings, leading to less reliance by the U.S. and allies on adversaries such as Russia for oil and gas, heat pumps are an important solution. Their use by the U.S. and allies can shrink Russian revenue for war and reduce climate instability. However, currently, U.S. HVAC manufacturers are not producing heat pumps at the rate needed. The Biden-Harris Administration can help American manufacturing expand and expedite the installation of heat pumps in homes and residential buildings by qualified building professionals."

Click here to read the full statement

Installation Highlight



Queen Victoria – Air Treatment Corporation – Josh Jackson Rep

Queen Victoria Place is a multi-family condo complex in Waikiki, Hawaii. Pictured above is 4 C90Ws. This was sold by Josh Jackson at Air Treatment Corporation.

Orchard Park Redevelopment



Orchard Park was built in 1964 as apartment-style housing for University of California Davis students, In 2015 the facility was closed down for redevelopment. We at Nyle are proud to provide the redevelopment with Twenty-Five c185 air-

source units that will heat the showers in the morning, prepare our future workforce for a day of learning, and help the fight against global warming.

LabTest Certification



Nyle Water Heating Systems is proud to announce that LabTest Certification has verified that we are able to offer 100kVA SCCR upgrades for our customers. This upgrade is available immediately, please contact your Nyle representative for pricing on this option.

Sound Data

Nyle is actively working to generate sound data for our heat pumps. This sound data will be for 8 octave band sound power. We understand that this information can be critical for project approval. Please stay tuned for a formal announcement when this data is published on our website.

Nyle Annual Sales Summit



In Mid-June NWHS managed to bring together our full team for our annual sales team summit. A very productive full week of sales meetings, strategizing, and team building. We are already looking forward to our next summit.

Recruitment Ad



As our prior Newsletter highlighted, Nyle is hiring for many different positions. It's been difficult in the past to keep up with the rapid growth but over the past month a new recruitment ad has been airing on the local television station; WABITV5. We're happy to report that since airing application submittals have significantly increased.

Click Here to Watch the Ad



NWHS would like to welcome Jake Smith to our team! Jake is joining Nyle as our Customer Service Manager. Jake has 20 years of experience in the field as a service technician and then worked for the Department of Defense in a variety of roles, including as a member of a specialized piping replacement team and as a training supervisor of approximately 500 employees. Jake's goal in the next few months is to create a training department for Nyle and our outside reps to support installation and troubleshooting.

New Reps

We at Nyle would like to welcome two new rep firms to the Nyle family!



Hobbs & Associates, Inc., a family-owned operation founded in Virginia Beach, Va., provides heating, ventilation, and air conditioning (HVAC) products and engineering services to commercial and industrial contractors from Richmond, Va., to Nashville, Tenn. With more than 60 years of experience providing excellence to contractors and manufacturers, Hobbs's commitment and integrity have led to the expansion into nine total markets in Virginia and Tennessee.

With a team of more than 70 engineers and sales associates, Hobbs has earned the trust of its clients and has a reputation for meeting the deadlines of every project. It's well within our range of services to outfit large public sector projects, as well as, develop personal and detailed solutions for our residential HVAC contractors working in the field.



Windy City Representatives is a full-service manufacturer's rep firm specializing in engineered systems. Housing a unique combination of engineering specialties, the company continues to meet the needs of its diverse customer base by offering service and support throughout the lifecycle of its projects.

Windy City Reps utilizes state-of-the-art design and engineering software to complement over 500 years of combined experience in the commercial HVAC industry. We consistently strive to meet and exceed our customers' expectations.

Industry News



Water heating represents 10% of U.S. carbon emissions and nearly all units will need to be replaced in the next 15 years. Installing heat pump water heaters in America's homes and offices is a key opportunity in the climate fight! Learn more in the 2021 Progress Report from the Advanced Water Heating Initiative:

Click Here to Read More

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